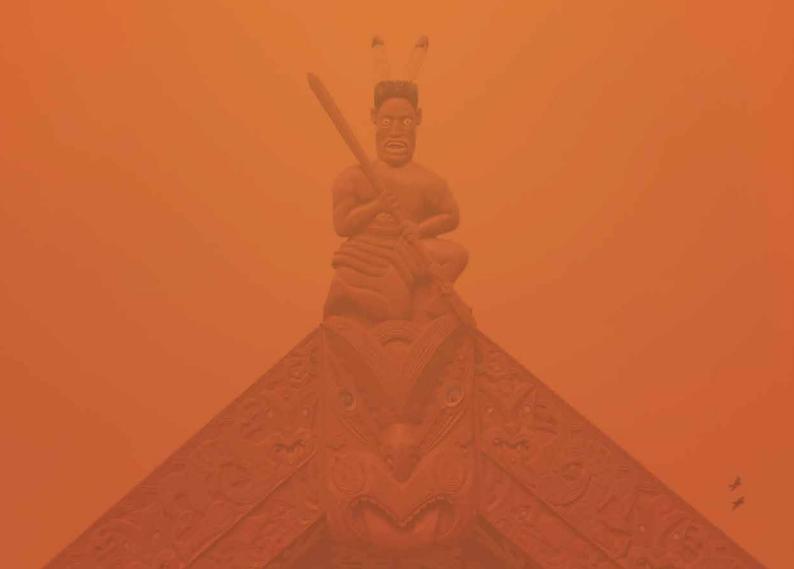


INFORMATION BOOKLET

— NOVEMBER 2019 ——

ENGAGEMENT ROADSHOW



KEY DATES

Tātau Tātau o Te Wairoa Engagement Roadshow

| VENUE | DATE |
|---|----------------------------------|
| FIRST HUI - WAIROA Wairoa College Hall | 6pm – Friday 1 November 2019 |
| SECOND HUI - GISBORNE Emerald Hotel, 13 Gladstone Road | 11am – Saturday 2 November 2019 |
| THIRD HUI - HASTINGS Ellwood Function Centre, 15 Otene Road | 11am – Sunday 3 November 2019 |
| FOURTH HUI - ROTORUA Novotel Lakeside, Lake End Tutanekai Street | 6pm – Friday 8 November 2019 |
| FIFTH HUI - HAMILTON Novotel Tainui, 7 Alma Street | 11am - Saturday 9 November 2019 |
| SIXTH HUI - AUCKLAND Sudima Hotel, 18 Airpark Drive, Mangere | 11am – Sunday 10 November 2019 |
| SEVENTH HUI - PALMERSTON NORTH Distinction Coachman Hotel, 140 Fitzherbert Avenue | 6pm – Friday 15 November 2019 |
| EIGHTH HUI - WELLINGTON Rydges Wellington Airport, 28 Stewart Duff Drive | 12pm – Saturday 16 November 2019 |
| NINTH HUI - CHRISTCHURCH Sudima Hotel, 550 Memorial Avenue | 10am – Sunday 17 November 2019 |

Contact Details

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Mail: PO Box 61, Wairoa 4160

Email: register@ttotw.iwi.nz

Phone: (06) 838 8262 **Web:** www.ttotw.iwi.nz

Facebook: www.facebook.com/TatauTatauoTeWairoa

Instagram: tatau_tatau

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TO REGISTER OR FOR MORE
INFORMATION GO TO OUR WEBSITE
www.ttotw.iwi.nz

He Mihi

TĒNĀ KOUTOU KATOA

Welcome to the November Engagement Hui for Tātau Tātau o Te Wairoa Trust (Tātau Tātau). Thank you for coming along on this journey with us.

It has been a busy year to date for the Trust, as we worked on implementing the structure of the Unit Trust and Kāhui representation model, following its overwhelming approval from our Adult Registered Members in the Special Resolution Vote in November 2018.

Over the course of 2019, our Kāhui finalised their Trust Deeds and held their Kāhui representative elections. Tātau Tātau Kāhui Representative elections were also held between December 2018 and August 2019, and Ngāti Rakaipaaka election results are due at the end of November 2019. Directors were also appointed to our Commercial Board.

We advertised and expect to have general manager and commercial adviser appointments for Tatau Tatau in place shortly. All going well, we will introduce both to you at this year's AGM on 14 December 2019.

In the meantime, the elected Tatau Tatau Kahui Representatives have been focused on putting together the draft Five-Year Strategic Plan, which we are pleased to present to you now for your feedback.

We are looking forward to this opportunity to korero with you on the strategic direction for Tatau Tatau. Our goal is to ensure a prosperous, healthy and aspirational future for all the Whanau, Hapu and Iwi of Te Rohe o Te Wairoa.

This is your opportunity to tell us if you think we are on the right track. If you can't attend a hui, please send us your feedback through our Facebook page or via the feedback form on our website. We will then review all your feedback, make any necessary changes, and then present the final Five-Year Strategic Plan for approval at this year's AGM.

It's great to see so much progress happening now, after more than 30 years on this journey to settlement.

As we keep moving forward, we must continue to acknowledge the mahi of our tūpuna. We thank them for starting this journey, so that today our tamariki and mokopuna can benefit.

Everyone with whakapapa to the Iwi and Hapū of Te Rohe o Te Wairoa is welcome to attend our Engagement Hui. We encourage you, if you are not already registered with the Trust, to head to www.ttotw.iwi.nz today to register. That way you can keep updated with the latest news from the Trust.

Thank you for your continued support whānau. Your input remains crucial in helping us build a positive future for the lwi and Hapū of Te Rohe o Te Wairoa.

Nākū iti nei, nā

Leon Symes Chairperson

Tātau Tātau o Te Wairoa Trust



Overview of Engagement Hui

NINE ENGAGEMENT HUI ARE BEING HELD IN NOVEMBER TO GET YOUR FEEDBACK ON OUR DRAFT FIVE-YEAR STRATEGIC PLAN, WHICH SETS OUT OUR STRATEGIC DIRECTION FOR THE YEARS AHEAD AND ALSO PROVIDES SOME INSIGHT INTO OUR ANNUAL WORK PROGRAMME THROUGH TO 30 JUNE 2020.

This is your opportunity to tell us if you think we are on the right track with our startegic planning. We will listen to your feedback and review all your comments, to ensure we are reflecting the aspirations of our people. We will make any necessary changes and then come back to you with a final Five-Year Strategic Plan which will be presented to you for approval at the AGM on 14 December. This plan will guide our mahi for you moving forwards.

The hui will also take members through the Tatau Tatau o Te Wairoa Trust Group Structure – this is our representation and asset arrangement model (Unit Trust Model) that you approved last year. This has been developed in consultation with an experienced team of legal advisors at Chapman Tripp and is now in operation.

The structure of the hui is:

PROTOCOL

VIDEO PRESENTATION

Q & A AND FEEDBACK

KAPUTĪ

The video presentation will cover all the information included in this booklet. Following the presentation, you can ask questions of the Tatau Tatau Kāhui Representatives who are present. We have allocated 45 minutes for questions, answers and feedback. We will then have a kaputī together, so you can meet your Tatau Tatau Kāhui Representatives one-to-one.

Please read this Information Booklet and if you have any pātai (questions) please korero with your Tatau Tatau Kāhui Representatives, or email the Trust at register@ttotw.iw.nz.

"TĀTAU TĀTAU MEANS TOGETHER, LET'S NOT LOSE SIGHT OF THE THINGS GIVEN TO US."

Tātau Tātau Iwi Member feedback



Key Terminology

DURING THE HUI YOU MAY HEAR TRUSTEES USE SOME OF THE FOLLOWING WORDS. THEY ARE ALSO USED THROUGHOUT THIS BOOKLET.

| KUPU | MEANING / EXPLANATION |
|-------------------------------------|---|
| ADULT REGISTERED MEMBER | A member of the Iwi and Hapū of Te Rohe o Te Wairoa identified on the Register as being 18 years of age or over. |
| ASSET ARRANGEMENT | How the settlement funds and assets are managed. |
| BENEFICIAL ENTITY | An entity which represents the interests of, and is ratified by, a Kāhui. |
| COMMERCIAL ARM | The commercial arm of Tātau Tātau o Te Wairoa which runs commercial activities under the Unit Trust Model. |
| CORPORATE TRUSTEE | An entity incorporated to act as corporate trustee of the Trust from time to time. |
| KĀHUI | The following groupings representing the Iwi and Hapū of Te Rohe o Te Wairoa as further described in the Fourth Schedule of the Trust Deed: (a) Rongomaiwahine Iwi (b) Ngāti Rakaipaaka; (c) Ngā Tokorima a Hinemanuhiri; (d) Whakakī-Nui-A-Rua; (e) Te Wairoa Tapokorau Mai Tawhiti; (f) Te Wairoa Tapokorau Whānui; and (g) Te Hononga o Ngā Awa |
| KĀHUI BENEFICIAL UNITS | A Unit conferring an equal interest in the value of the Trust Assets from time to time. |
| FIVE-YEAR STRATEGIC PLAN | The Five-Year Strategic Plan of the Trust or a subsidiary prepared in accordance with the Tatau Tatau o Te Wairoa Trust Deed. |
| MODEL | Type of structure for the organisation. |
| PSGE | Post-Settlement Governance Entity. This is the organisation that administers and manages the settlement redress. For the Iwi and Hapū of Te Rohe o Te Wairoa, that is Tātau Tātau o Te Wairoa Trust. |
| RATIFICATION | Approval / vote from members. |
| REPRESENTATION | How our people are represented within the organisation. |
| TĀTAU TĀTAU KĀHUI REPRESENTATIVE | An individual elected or co-opted by a Kāhui to be a Director of the Corporate Trustee. |

Our Settlement Journey

OUR SETTLEMENT JOURNEY BEGAN MORE THAN 30 YEARS AGO, WHEN OUR ELDERS FIRST LODGED HISTORICAL TREATY CLAIMS WITH THE WAITANGI TRIBUNAL IN THE EARLY 1980s, FOR THE AREA BETWEEN TŪRANGANUI-A-KIWA AND MŌHAKA (THE 'WAIROA INQUIRY DISTRICT').

Ultimately our whakapapa and whanaungatanga helped us to work together. Our lwi and Hapū eventually formed into a single large natural grouping, initially known as the Wairoa Working Group, and then Te Tira Whakaemi o Te Wairoa (Te Tira), made up of seven clusters of lwi and Hapū groups across the region.

It took years of intense discussion, consultation and negotiation to get to our Deed of Settlement and Post-Settlement Governance Entity (PSGE), Tātau Tātau o Te Wairoa Trust, which our Iwi and Hapū approved in 2016.



Over the course of 2019, our Kāhui finalised their Trust Deeds and held their Kāhui representative elections. Many Kāhui are progressing forward with their strategic planning and annual work programme.

Our Tatau Tatau Representatives have been working hard to put together a draft Five-Year Strategic Plan for the Trust. This is presented to you on pages 8 to 15 and the purpose of the Engagement Hui is to seek your feedback on this draft plan.

The Unit Trust Model that you approved is also now in operation. Our Tātau Tātau Kāhui representatives have been undertaking significant mahi over the past year to get to this point. A summary of this is on pages 18 to 24, and our Tātau Tātau Kāhui representatives will be available to answer any questions you have on this at the hui.

For further information on the details of our settlement, visit www.ttotw.iwi.nz

Our Trust and the Kāhui

TĀTAU TĀTAU O TE WAIROA TRUST, AS OUR PSGE, IS RESPONSIBLE FOR ADMINISTERING OUR SETTLEMENT REDRESS, WHICH WE RECEIVED AFTER THE IWI AND HAPŪ OF TE ROHE O TE WAIROA CLAIMS SETTLEMENT BILL PASSED THROUGH PARLIAMENT AND BECAME LAW IN 2018.

Within the Trust, we have seven (7) Kāhui (clusters). Elections for Kāhui representatives were held between December 2018 and August 2019. Ngāti Rakaipaaka election results are due at the end of November 2019.

Your Tātau Tātau Kāhui Representatives are:

Rongomaiwahine lwi Leon Symes (chair)

Te Whakakī Nui-ā-Rua Pieri Munro (Deputy Chair)

Te Hononga o Ngā Awa Apiata Tapine

Ngā Tokorima a Hinemanuhiri Alexander Maehe

Ngāti Rakaipaaka Graeme Symes* (Current Tātau Kāhui representative and the only

nominee leading into the 2019 election for this role.)

Te Wairoa Tāpokorau Mai Tāwhiti Oha Manuel
Te Wairoa Tāpokorau Whānui Phillip Beattie

The Tātau Tātau Kāhui Representatives are Directors of Tātau Tātau o Te Wairoa Trustee Limited, which is the sole corporate trustee for Tātau Tātau o Te Wairoa Trust.

Tātau Tātau has all the usual powers of a PSGE, including the ability to establish subsidiaries.

Tātau Tātau is accountable to our lwi and Hapū and has committed to engaging regularly and keeping members up to date through hui, pānui, our website and social media.



OUR DRAFT FIVE-YEAR STRATEGIC PLAN

Tātau Tātau o Te Wairoa

Whakataukī

PROVERB

Kia tutuki ki te wawata kē tū anō rātou Whānau, Hapū, lwi, i runga i o rātou ake mana. To realise our dreams for our people to stand on their own authority.



Moemoeā

OUR SHARED ASPIRATION FOR THE FUTURE

We aspire for the Whānau, Hapū and Iwi of Te Rohe o Te Wairoa:

- > To be prosperous, healthy and aspirational
- > To proudly identify with te ao Māori
- > To be the kaitiaki for a restored natural environment
- > To be the key decision-makers for our future.

Our Purpose

OUR ROLE IN ACHIEVING THE VISION

- > Influence our partners and others to contribute actively to the development of Whānau, Hapū and Iwi.
- > Use the collective representation of the Kāhui to support the impact and effectiveness of our mahi.
- > Take responsibility for our economic asset base for intergenerational benefit.

A tātau tikanga

OUR VALUES AS WE PURSUE OUR MAHI

| RANGATIRATANGA | Sound governance and leadership; lead our people by example |
|----------------|--|
| MANAAKITANGA | Uplift the mana of others through kindness, hospitality and mutual respect |
| WAIRUATANGA | Respect and exercise the spiritual dimension of our world: that which is pono and tika |
| WHANAUNGATANGA | Promote our connection to ensure the harmony and solidarity of our people |
| KAITIAKITANGA | Support and promote the protection of our natural environment |



Our Strategic Pou

THE THEMES OF OUR WORK

MANA MĀORI

Whānau, Hapū and Iwi have pride in their identity and are infused with te reo, kawa, toi and whakapapa - the four themes of this pou.

TAIAO

The Whānau, Hapū and Iwi of Te Rohe o Te Wairoa are acknowledged kaitiaki for a restored natural environment, exercising mātauranga Māori to maintain sustainable land use, flourishing biodiversity and clean streams and rivers.

TANGATA

Our people are prosperous, vibrant, innovative, healthy and at the heart of decison-making for the future.

TE PĀTAKA

Tātau Tātau o Te Wairoa responsibly oversees a diverse and prospering economic asset base for intergenerational benefit, while demonstrating high quality governance and management.

Our Strategic Pou

TĀTAU TĀTAU O TE WAIROA

POU 1: MANA MĀORI O TE ROHE O TE WAIROA

Long-term outcome:

For Whānau, Hapū and Iwi to have pride in their identity and be infused with te reo, kawa, toi and whakapapa — the four themes of this pou.

THEME ONE: TE REO O TE ROHE O TE WAIROA

Strategy:

Te Reo Māori will flourish in Te Rohe o Te Wairoa when:

- > it is widely revered and respected;
- > it is attempted and spoken by everyone everywhere;
- > Whānau and Hapū are championing the language; and
- > when all schools prioritise Te Reo Māori.

There are several providers of Te Reo Māori within Te Rohe o Te Wairoa already working to achieve these outcomes. If these providers are empowered and supported, we believe their work will accelerate. It is our role to do this by influencing our partners to ensure Te Reo Māori providers have enough resources and power to have real impact.

Goal for Year One:

To discover, learn, and plan.

Actions to 30 June 2020:

- 1. Complete an inventory of Te Reo Māori providers in Te Rohe o Te Wairoa.
- 2. Learn about providers' aspirations and needs, strengths and challenges.
- 3. In collaboration with providers, build a plan for our influence to foster acceleration of their work.

THEME TWO: KAWA O TE ROHE O TE WAIROA

Strategy:

Kawa is held by the individual Hapū and Whānau of Te Rohe o Te Wairoa. They lead the discussion and aspirations for their needs; and Tātau Tātau supports them as required.

Goal for Year One:

To understand how we can best provide timely, useful support to Hapū and Whānau so their individual kawa is kept alive through understanding and practice.

Actions to 30 June 2020:

Through regular engagement with Hapū and Whānau, we will learn about their aspirations and needs for their kawa and provide support as required.

THEME THREE: TOI O TE ROHE O TE WAIROA

Strategy:

Carving, weaving, kapahaka and other arts and cultural expression are important to the identity of Hapū and Whānau. We will support and uplift the artisans and providers of these toi and use our influence to empower them and grow their impact.

Goal for Year One:

To discover, learn, and plan.

Actions to 30 June 2020:

- 1. Complete an inventory of providers of Toi in Te Rohe o Te Wairoa.
- 2. Learn about their aspirations and needs, strengths and challenges.
- 3. In collaboration with providers, plan our influence with partners and others to provide practical support for toi providers.

THEME FOUR: WHAKAPAPA O TE ROHE O TE WAIROA

Strategy:

Whakapapa is central to our identity. It is the determining factor to become a beneficiary member of ngā lwi me ngā Hapū o Te Rohe o Te Wairoa settlement.

We estimate there are 35,000 descendents of our Whānau, Hapū and Iwi in Aotearoa and around the world, of which only 7,000 are registered and engaged with us.

We aspire to greatly increase the number of engaged descendents. The Whānau, Marae and Hapū are the repository for whakapapa so it is through their support and processes that we can meet our shared aspirations. They face challenges to engage and reinvigorate their uri to re-connect and register with the Trust.

At the same time, we need to re-build our registry system and database to accommodate increasing numbers and to provide information and future value to all our people.

Goal for Year One:

To discover, learn, and plan.

Actions to 30 June 2020:

- 1. Understand Kāhui (Whānau, Marae and Hapū) needs and interests in re-connecting with their uri.
- 2. Learn from other lwi about the registry database and systems they use.
- 3. Commission a new registry system and database that future-proofs our needs.
- 4. Train and enable each of the Kāhui to access and effectively utilise the new system.
- 5. Actively seek opportunities to greatly increase the number of engaged descendants of our Whānau, Hapū and Iwi.

"AT THE HEART OF OUR MAHI LIES OUR VALUES OF RANGATIRATANGA, WHANAUNGATANGA, MANAAKITANGA, KAITIAKITANGA, AND WAIRUATANGA."

Tātau Tātau Iwi Member feedback

POU 2: TANGATA O TE ROHE O TE WAIROA

Long-term outcome:

For our people to be prosperous, vibrant, innovative, healthy and at the heart of decision-making for the future.

Strategy:

Housing, health, education, employment and well-being are the core business of our government partners. Their services are currently not successful in Te Rohe o Te Wairoa because they lack a kaupapa Māori focus and they are not targeted to the specific needs, challenges and advantages of Whānau, Hapū and Iwi.

We will work to change the mindset behind these issues, bringing rich information and effective strategy to the mahi, and influencing our partners to help achieve rapid improvement of outcomes.

Holding our partners to account will require baseline information for social outcomes, a strategy for change, and a monitoring and evaluation framework that is constantly referred to so we can track effectiveness and correct problems as they arise.

Goal for Year One:

To hold our Crown Treaty Partner and its agencies to account for the delivery of our Social and Economic Revitalisation Strategy (SERS) agreements in our settlement for the lwi and Hapū of Te Rohe o Te Wairoa and to play a prominent role in the research, design, resourcing and drafting of a monitoring and evaluation framework, while ensuring a kaupapa Māori focus and approach.

Actions to 30 June 2020:

- 1. Prompt our partners to commission SERS.
- 2. Budget and seek funding for an active role for Hapū and Whānau in the SERS mahi.
- 3. Support Hapū and Whānau engagement in the SERS process.
- 4. Ensure Tātau Tātau has an oversight role in the SERS process.
- 5. Develop our own strategy for ensuring SERS recommendations are implemented.

POU 3: TE TAIAO O TE ROHE O TE WAIROA

Long-term outcome:

For the Whānau, Hapū and Iwi of Te Rohe o Te Wairoa to be acknowledged as kaitiaki for a restored natural environment, and to exercise mātauranga Māori to maintain sustainable land use, flourishing biodiversity and clean streams and rivers.

Strategy:

Our whenua, awa and moana and the forests, wetlands, productive land and indigenous wildlife that they support are in a state of decline, in turn affecting the people of Te Rohe o Te Wairoa.

To restore the mauri of the taiao, we must collectively rethink the way we treat our natural world. We need to see Te Taiao and its individual contained elements as living entities and not as a commodity to be used and abused.

Our Hapū, Whānau and Iwi have both mātauranga Māori and status as mana whenua to lead and support this collective rethink. For us to be influential leaders in this space, we must first support our Kāhui to write environmental management plans for their rohe.

Collectively, we can then build an overarching environment management plan for Tatau Tatau which we can use to influence the policies and practices of our partners, landowners and resource users.

Goal for Year One:

After designing a collective approach to lwi-based environmental management planning (drawing on examples from other lwi where appropriate), to secure funding to resource each Kāhui to lead environment management plans for their Hapū and Whānau.

Actions to 30 June 2020:

- 1. Learn about approaches to environmental management planning from other lwi.
- 2. Where appropriate, draw on these examples to design a collective strategy for Tatau Tatau.
- 3. Exert influence to initiate an environmental symposium in Wairoa.
- 4. Seek funding to resource each Kāhui to lead environment management plans for their Hapū and Whānau.
- 5. Engage with the tripartite planning process between local Territorial Authorities and Tatau Tatau.



POU 4: TE PĀTAKA O TE ROHE O TE WAIROA

Long-term outcome:

For Tatau Tatau to responsibly oversee a diverse and prospering economic asset base for intergenerational benefit, while demonstrating high quality governance and management of the Trust.

Strategy:

Successful long-term oversight of the economic assets on behalf of our Hapū, Whānau and Iwi requires us to be capable and diligent in financial supervision and impact monitoring, while forming quality and trustworthy relationships and knowing how to leverage our collective advantage.

We have the skills and focus of our Commercial Board to guide our decision-making but it is up to the Trust to provide the checks and balances of oversight for these matters.

Developing our capability for success in these roles is an important focus of our mahi, and efficient and effective governance and management of the Trust's affairs are essential to implementing our strategic goals.

We need to set high standards for our performance in these fields.

Goal for Year One:

To complete essential set-up steps for the governance and management of Tatau Tatau. This includes capability assessment and training for Trustees and recruiting a trust manager and associated support (as well as for the Commercial Board).

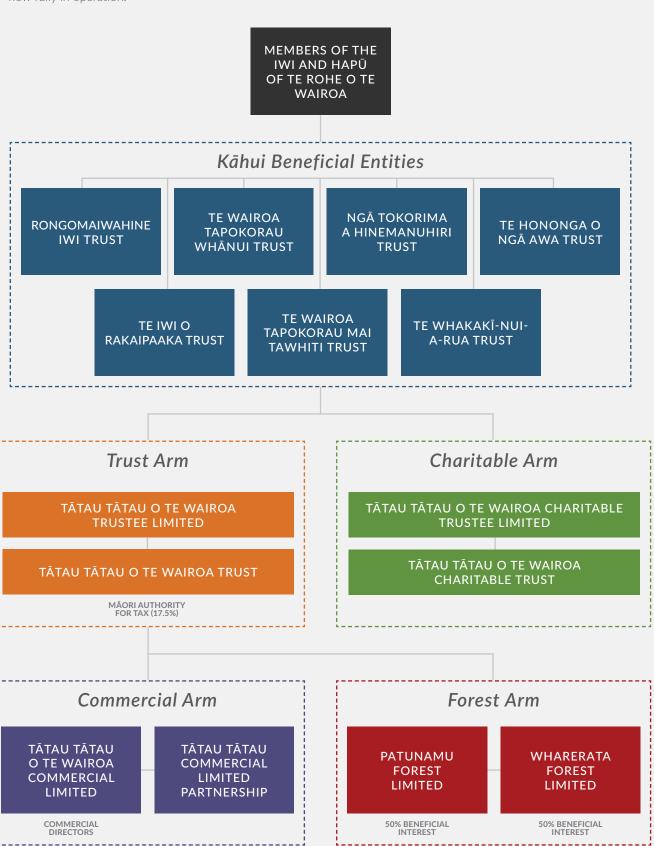
Actions to 30 June 2020:

- 1. Assess capability requirements of Trustees and contract appropriate training.
- 2. Appoint manager for Tatau Tatau and support further appointments as necessary.
- 3. Determine policies and procedures for effective and efficient governance.
- 4. Design a monitoring and evaluation framework for this strategy.

Tātau Tātau o Te Wairoa

GROUP STRUCTURE

Our Unit Trust Model and Kāhui representation are what makes up our Tātau Tātau o Te Wairoa Group Structure. This is the model you approved in our Final Representation and Asset Arrangement vote in November 2018. The model is now fully in operation.



There are four arms which make up the overall Group Structure:

- > The Trust Arm
- > The Charitable Arm
- > The Commercial Arm
- > The Forest Arm

Each arm has its own distinct purpose. This is explained in more detail on pages 18 to 24 of this Information Booklet.

The Trust Arm and the Charitable Arm both have a corporate trustee as the trustee. Each Kāhui elects one Tātau Tātau Representative who is appointed as a director of the corporate trustee of the Trust Arm and the corporate trustee of the Charitable Arm.

The shares of each corporate trustee are held on bare trust for the members of the Iwi and Hapū of Te Rohe o Te Wairoa by the Chairperson of the Trust from time to time. Leon Symes is the current Chairperson and is therefore the current shareholder of each corporate trustee.

- > Leon Symes has signed a Deed of Trust for the corporate trustees of both the Trust Arm and the Charitable Arm, under which he confirmed that he holds the shares on bare trust for the Members of the Iwi and Hapū of Te Rohe o Te Wairoa
- > Should Leon Symes cease to be the Chairperson, the shares will be transferred to the new Chairperson. The new Chairperson will need to sign a new Deed of Trust for each corporate trustee.
- > The reason the Chairperson holds the shares in each corporate trustee is purely for ease of administration.

Relationship between Tātau Tātau and the Kāhui

There are seven Kāhui which represent different lwi and Hapū of Te Rohe o Te Wairoa. Each Kāhui has a trust, which acts as its **Beneficial Entity**. Each Beneficial Entity is governed by its own Trustees and has its own Trust Deed.

Tātau Tātau o Te Wairoa Trust is governed by Tātau Tātau o Te Wairoa Trustee Limited. This sole trustee has one director appointed from each Kāhui – these directors are known as the Tātau Tātau Kāhui Representatives.

All Adult Registered Members vote for:

- 1. the trustees of each Kāhui they are registered with.
- 2. the Tatau Tatau Representative for each Kahui they are registered with.

These votes are done in accordance with each Beneficial Entity's Trust Deed.

Each Beneficial Entity holds Kāhui Beneficial Units (KBUs) in Tātau Tātau o Te Wairoa Trust. KBUs mean the Kāhui has an equal interest in the value of the Trust assets, under the Trust Deed.

Kāhui Independence Process

A Kāhui Beneficial Entity may decide to go through an independence process. This can only happen on the fifth and tenth anniversary of the Unit Trust Model being ratified (this was done in 2018), and every tenth anniversary thereafter. (The Unit Trust Model is the final representation and asset arrangement model you approved last year.)

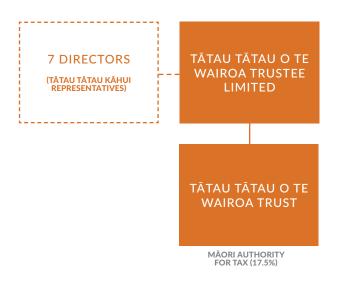
If a Kāhui decides to go through the independence process, it will redeem its KBUs (at the value determined as per the Trust Deed). The Kāhui will no longer be entitled to appoint a Tātau Tātau Representative.

However, an independent Kāhui will always remain a part of Tātau Tātau in perpetuity because Tātau Tātau is the PSGE for the comprehensive settlement with all Kāhui. The cultural redress received as part of the settlement must also stay with Tātau Tātau.

Understanding our Tātau Tātau o Te Wairoa Group Structure

OUR GROUP STRUCTURE IS BASED ON A UNIT TRUST MODEL AND KĀHUI REPRESENTATION.

TRUST ARM

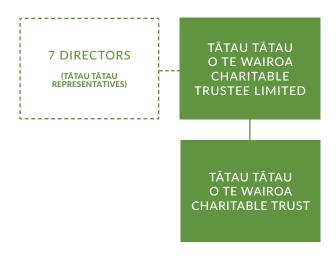


TĀTAU TĀTAU O TE WAIROA TRUST

- > The Trust was established by a Trust Deed on 26 November 2016. The Trust Deed was amended on 3 August 2018, and 30 November 2018.
- > The role of the Trust is to receive and administer the settlement redress received from the Crown.
- > The Trust is a Māori Authority under the Income Tax Act 2007, so it pays income tax at a rate of 17.5%.

TĀTAU TĀTAU O TE WAIROA TRUSTEE LIMITED

- > The Tatau Tatau Corporate Trustee acts as the sole trustee of the Trust. We use a corporate trustee to provide some protection for governors this is common for a PSGE.
- > The Tatau Tatau Corporate Trustee exists to hold the Trust's assets, enter into transactions, incur liabilities and comply with the powers and duties provided in the Trust Deed.
- > Each Kāhui elects one Tātau Tātau Representative who is appointed a director of the Tātau Tātau Corporate Trustee. (The appointment and removal of each Tātau Tātau Representative must be in accordance with the relevant Kāhui Beneficial Entity's Trust Deed.)
- > Companies incorporated in New Zealand are required to have shares. The shares of the Tatau Tatau Corporate Trustee are held on bare trust for the Members of the Iwi and Hapū of Te Rohe o Te Wairoa by the Chairperson of the Trust (how this works and the reasons for this are explained on page 17).



TĀTAU TĀTAU O TE WAIROA CHARITABLE TRUST

- > The Charitable Trust exists to achieve the charitable purposes outlined in its Trust Deed. This includes promoting the educational, spiritual, economic, social and cultural advancement and well-being of the members of the lwi and Hapū of Te Rohe o Te Wairoa.
- > In order to achieve and maintain its charitable status, the Charitable Trust must only carry out charitable activities for these charitable purposes.

TĀTAU TĀTAU O TE WAIROA CHARITABLE TRUSTEE LIMITED

- > The Charitable Trustee acts as the sole trustee of the Charitable Trust.
- > The directors of the Charitable Trustee are the same people who are appointed as directors of the Tatau Tatau Corporate Trustee.
- > Like the Tatau Tatau Corporate Trustee, the shares of the Charitable Trustee are held on bare trust for the members of the Iwi and Hapū of Te Rohe o Te Wairoa by the Chairperson of the Trust. (Leon Symes is the current Chairperson and therefore the current shareholder. Should Leon cease to be the Chairperson, the shares will be transferred to the new Chairperson.)



TĀTAU TĀTAU COMMERCIAL LIMITED PARTNERSHIP

- > The Limited Partnership is the corporate vehicle for the Trust to engage in commercial activities.
- > Under the Limited Partnerships Act 2008, a limited partnership must have at least one limited partner and one general partner. A limited partner provides capital (and their liability is limited) and a general partner is responsible for managing the limited partnership.
- > The Trust is the limited partner, and acts as a passive investor in the Limited Partnership. Tātau Tātau o Te Wairoa Commercial Limited is the general partner.
- > The business of the Limited Partnership includes holding, managing and administering assets, and undertaking any other activity determined by the General Partner Company (GP Company).
- > As the limited partner, the liability of the Trust is limited to the amount it contributes to the Limited Partnership. This is subject to the Trust not taking part in the management of the Limited Partnership this is the role of the GP Company.
- > Using a limited partnership is preferred over a holding company because a limited partnership is more efficient for tax. The Trust, as a Māori Authority, has a 17.5% tax rate and a limited partnership is "flow-through" for tax meaning the Limited Partnership benefits from the Māori Authority tax rate. A company is not "flow-through" for tax which means that if a holding company was used instead, the standard company tax rate of 28% would apply.
- > The Limited Partnership is governed by a limited partnership agreement.

TĀTAU TĀTAU O TE WAIROA COMMERCIAL LIMITED (GP COMPANY)

- > As the general partner of the Limited Partnership, the GP Company is responsible for the management of the Limited Partnership.
- > The board of the GP Company is separate from the board of the Tatau Tatau Corporate Trustee. The board of the GP Company is made up of at least five directors all appointed by written notice from the Tatau Tatau Corporate Trustee.
- > When considering whether a person is appropriate for appointment as a director of the GP Company, the Tatau Tatau Corporate Trustee will only appoint those applicants with the skills and expertise necessary for the appointment and will take advice from a suitably qualified independent agency.
- > The first appointed directors are appointed to office for a two-year term and are eligible for re-appointment following this. All future directors are appointed for three years and are also eligible for re-appointment following this.
- > The directors of the GP Company must comply with their obligations under the GP Company's constitution and the Companies Act 1993.



COMMERCIAL BOARD

Earlier this year, we advertised for directors on the Commercial Board, through the SEEK website and via newspaper.

The appointed Commercial Board Directors are:

- > Tony Gray (Chair)
- > Jason Rogers
- > Michael Crawford
- > Rangi Manuel
- > Tina Porou

Appointments for these roles have been made on a 'best person for the role' basis. Each person had to show they have the ability and expertise to maximise returns that will either be re-invested or distributed to Kāhui. Candidate selection was done in consultation with qualified independent agency, Deloitte.

These Commercial Board Directors will stand for an initial period of two years.

The Commercial Board has prepared a Statement of Investment Policy and Objectives (SIPO) which includes how the Commercial Board will operate. The SIPO has been approved by the Directors of the Corporate Trustee of Tatau Tatau o Te Wairoa Trust. You can access the SIPO in the 'Documents' section of our website.





50% BENEFICIAL INTEREST

50% BENEFICIAL INTEREST

PATUNAMU FOREST LIMITED

- > The Patunamu Forest is owned by the Patunamu Forest Trust. The Trustee of the Patunamu Trust is Patunamu Forest Limited.
- > The Tatau Tatau Corporate Trustee has a 50% beneficial interest in the Patunamu Forest. The other 50% beneficial interest is held by the Minister for Treaty of Waitangi Negotiations, and may be transferred to the other Patunamu claimants (being Ngāti Ruapani ki Waikaremoana, and any other claimants with well-founded historical Treaty claims to the Patunamu Forest).
- > There are four Directors on the board of Patunamu Forest Limited. Two have been appointed by the Tatau Tatau Corporate Trustee, and two have been appointed by the Crown.

Directors appointed by Tātau Tātau Corporate Trustee:

> Richard Brooking (Chair)

> Bryan McKinlay

Directors appointed by the Crown:

> Judith Stanway

> Andrew Anderson

WHARERATA FOREST LIMITED

- > The Wharerata Forest is owned by the Wharerata Forest Trust. The Trustee of the Wharerata Forest Trust is Wharerata Forest Limited.
- > The Tātau Tātau Corporate Trustee has a 50% beneficial interest in the Wharerata Forest. The other 50% beneficial interest is held for the Tāmanuhiri Tūtū Poroporo Trust.
- > There are four Directors on the board of Wharerata Forest Limited. Two have been appointed by the Tatau Tatau Corporate Trustee, and two have been appointed by Ngāi Tāmanuhiri Custodian Trustee Limited.

Directors appointed by Tātau Tātau Corporate Trustee:

> Julian Kohn

> Shayne Walker

Directors appointed by Ngāi Tāmanuhiri Custodian Trustee Limited:

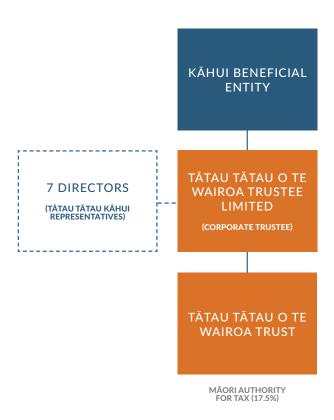
> Matene Blandford

> Tina Porou

WHICH KAHUI HAVE INTERESTS IN PATUNAMU AND WHARERATA FORESTS?

The Ninth Schedule of the Trust Deed sets out the Kāhui with interests in each of the Patunamu and Wharerata Forests. By 30 November 2023, the Beneficial Entities representing Kāhui with interests in the Forests must enter an agreement outlining the percentage of their interests in the Forests. If a Kāhui listed in the Ninth Schedule goes through an independence process, it will be entitled to its percentage interest in the relevant Forest.

KĀHUI BENEFICIAL ENTITIES



HOW ARE DISTRIBUTIONS FROM THE TRUST TAXED?

For the first three years, the Trust will distribute Treaty settlement interest to the Beneficial Entities. The Trust received Treaty Settlement interest, tax free. Distributions sourced from Treaty Settlement interest will be treated as exempt income when they are received. Beneficial Entities should therefore not be required to pay income tax on distributions in the first three years.

From the fourth year, the Trust will begin making taxable Māori authority distributions. The Trust may attach Māori authority credits (MACs) to reduce the tax that the recipients of taxable distributions are required to pay. Excess MACs may be refunded at the end of an income year.

Beneficial Entities may be able to allocate taxable Māori authority distributions to a marae committee or other charitable entity that is exempt for income tax purposes. Taxable Māori authority distributions that are allocated to a charitable entity will not be subject to income tax, and any MACs attached to the taxable distribution may be refunded.

Important note: Beneficial Entities should seek independent legal advice before establishing charitable entities.

HOW ARE KĀHUI BENEFICIAL UNITS (KBUs) VALUED?

Tatau Tatau is responsible for calculating the unit value of the KBUs. The formula for calculating the unit value of KBUs is provided for in the Trust Deed and calculates the KBU's value with reference to the net asset value of the Trust.

Tātau Tātau will calculate the net value of its assets and the unit value of the KBUs on 30 June of each year, and from time to time as required. Tātau will notify Beneficial Entities when these calculations are made.

DOES THIS IMPACT ON KĀHUI ABILITY TO REGISTER FOR GST OR TO ELECT TO BECOME A MĀORI AUTHORITY?

Holding KBUs in Tatau Tatau does not entitle a Beneficial Entity to:

- > Register for GST; or
- > Elect to become a Māori Authority under the Income Tax Act 2007.

Beneficial Entities may be eligible to register for GST or to elect to become a Māori Authority where they are engaged in other activities that entitle them to do so, separate from their holding of KBUs in Tātau Tātau. **Kāhui should seek independent legal advice on these matters.**



Kāhui and their hapū

Rongomaiwahine Iwi

Ngāi Te Rākatō Ngāti Hikairo

Ngāti Hinewhakāngi (also known

as Hinewhata) Ngāti Meke

Ngāi Tama (including Ngāti

Ruawharo) Ngāi Tārewa

Ngāi Tū (including Ngāi Takoto)

Ngāti Rakaipaaka

Ngāti Rangi Ngāi Te Rehu Ngāi Tamakahu Ngāi Tureia

Ngāi Te Kauaha/ Ngāti Kauaha

Ngā Tokorima a Hinemanuhiri

Ngāi Tamaterangi Ngāti Mākoro Ngāti Hingāngā Ngāi Pupuni Ngāti Pareroa Ngāti Poa Ngāi Tamatea Ngāti Hinetu Ngāti Mihi

Te Hononga o Ngā Awa

Ngāti Hingāngā (also known as Te Aitanga a Pourangahua) Ngāti Kōhatu (also known as

Ngāti Hinehika) Ngāti Hinemihi Ngāti Hikatu Ngāti Puku Ngāti Peehi Ngāti Hinepehinga

The Whaanga Whānau and the Hinemanuhiri ki Waipaoa Whānau

Whakakī Nui-A-Rua

Ngā hapū o Whakakī, being: Ngāti Hine Te Pairu

Ngāti Hinepua Ngāi Te Ipu

Ngā hapū o Iwitea, being:

Ngāi Tahu Ngāti Ruapani Ngāti Urewera Ngāti Hinepua Ngāi Tūpaka Ngāi Te Kakari Ngāti Matawhāiti Ngāti Hikawhare

Ngāi Te Koara Ngāi Te Rangihauene

Ngāti Hineringa Ngāti Pukukaraka Ngāti Pokino

Ngāti Hau Ngāti Rua Ngāti Kahina Ngāti Kipamaro

Ngāti Kakahi Ngāti Kaituna Ngāti Patutai

Ngāti Mātuahanga

Ngāi Teki Ngāi Te Ariari

Ngā hapū o Ngāmotu, being:

Kaahu Te Uri o Te O Ngā Huka o Tai Te Aitanga a Puata Ngāti Mātua Ngāti Koropī Ngāi Tarita

Ngāi Te Rangituanui Ngāti Hikatu

Te Wairoa Tapokorau Mai Tawhiti

Te Aitanga a Puata Ngāti Kurupakiaka Ngāti Tiakiwai Ngāti Momokore Ngāti Waiaha Ngāi Te Rangituanui Ngāti Taitaui Ngāti Mātangirau Te Uri o Te O Ngāi Tauira Ngāti Matua Ngāti Matua Ngāti Tahu Ngāti Kahu Ngāti Kahu

Te Wairoa Tapokorau Whānui

Ngāti Moewhare Ngāi Te Apatu Ngāi Tānemitirangi

lwi Kātea Ngāi Tauira

Ngāi Te Kapuamātotoru

Ngāti Kuruhiwi

Ngāti Ngakautaoweka Ngāti Pukupepepi Ngāti Rāhui

Ngāi Tamao Ngāti Tawarangi Ngāi Te Aorangi

Frequently Asked Questions

ENGAGEMENT HUI AND MY FEEDBACK

Will what I say make a difference?

Yes absolutely! Your thoughts, and comments will be fed directly into the process and decision-making that will guide the final development of our Five-Year Strategic Plan.

FIVE-YEAR STRATEGIC PLAN

How will I benefit from the Five-Year Strategic Plan?

Our goal is to ensure a prosperous, healthy and aspirational future for all the Whānau, Hapū and Iwi of Te Rohe o Te Wairoa. The Five-Year Strategic Plan sets a framework for this. It means we can put in place plans to advance our people socially, economically, culturally and spiritually. This could be through education opportunities, jobs, and improved health and housing outcomes, grants, and improvements to our marae.

TĀTAU TĀTAU O TE WAIROA TRUST GROUP STRUCTURE

Why are we using a Unit Trust Model?

This is the final representation and asset arrangement model that was approved on 30 November 2018 by 91.78% of those Adult Registered Members who voted in the Special Resolution vote.

We had to consider which model would deliver more immediate benefits and greater control of income derived from the settlement for the Kāhui and our lwi, Hapū and Whānau right from the outset. We wanted to incorporate key strengths of existing PSGE models, so we could use collective mechanisms for our asset management and economies of scale through keeping the principal intact. We also needed to enable Kāhui seeking independence to do so without the need for further Tātau Tātau Tītau Deed changes or Special Resolutions.

We analysed other PSGE models of a similar size to Tātau Tātau and how representation and delivery of benefits to their members is undertaken. However, these existing models were not found to be an appropriate identical match for the management of our settlement redress due to our circumstances. We are unique and our Unit Trust Model has been tailored specifically to the needs of our own Whānau, Hapū and Iwi.

KĀHUI

Why do we have a Kāhui structure?

The feedback we received over the past few years is that it is best to continue the path that we have forged through the settlement process so far – being grouped by Hapū for representation, then coming together under one umbrella group. Many Whānau are used to the Kāhui structure and feel that it is fair, in that each Kāhui can elect its own representative as Trustee on the Tātau Tātau Board. That way, each smaller group's voice is heard, but overall, we are stronger together as one.

After considering your feedback, the Initial Trustees recommended we continue with the Kāhui representation approach for Tātau Tātau. Our voting members approved this representation in the Special Resolution vote in November 2018.

How does voting work if I belong to more than one Kāhui?

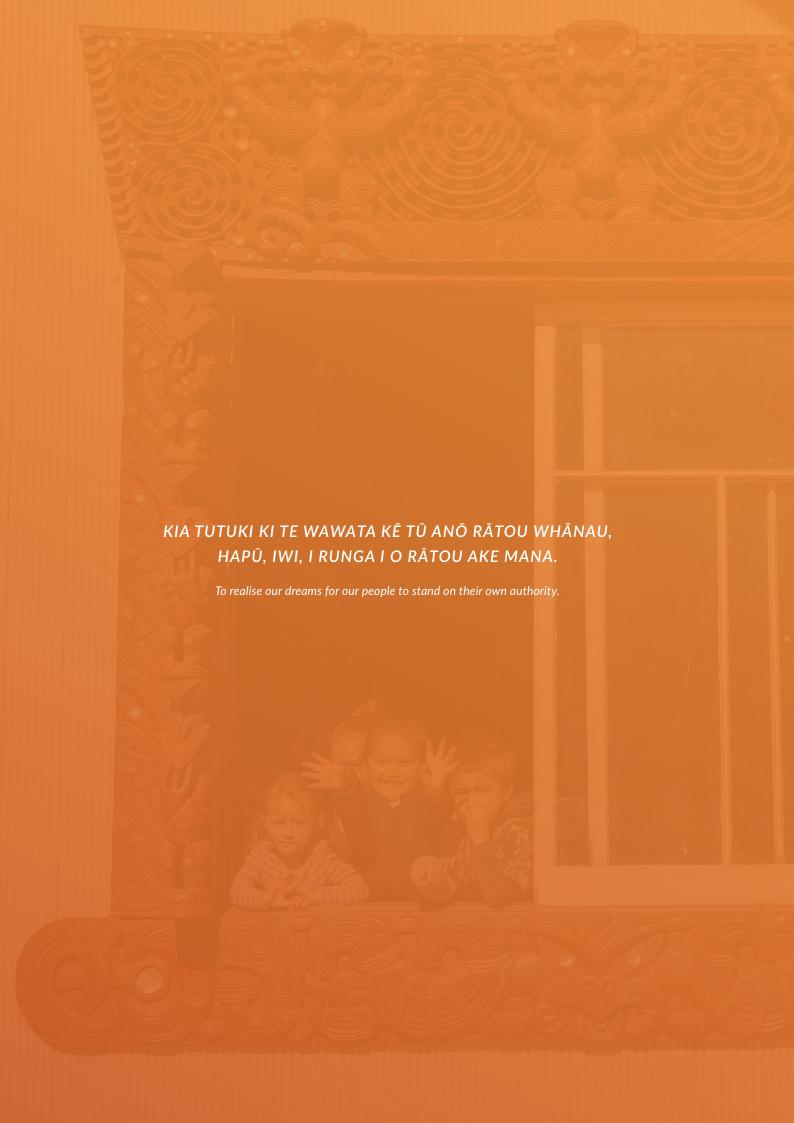
Every Adult Registered Member has one vote on matters concerning Tatau Tatau.

Every Adult Registered Member has one vote for each Kāhui they are registered with in relation to matters concerning that Kāhui (or its Beneficial Entity).



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Feedback Form

IF YOU HAVE FEEDBACK AND WISH TO SUBMIT THIS DURING THE HUI, PLEASE FILL OUT THE FOLLOWING SECTIONS AND GIVE TO OUR SUPPORT PERSON.

We want your feedback on:

- > Our aspirations, purpose and vision
- > Our Strategic Pou
- > First-year activities under each Pou through to 30 June 2020

These are outlined in detail on pages 8-15.

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| | oughts on our first-year activities under each Pou through to 30 June 2020. |
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| General feedb | ack - is there anything else you'd like to share not covered above? |
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Contact Details Office: Mail: Email: Phone: Web: **Facebook:** www.facebook.com/TatauTatauoTeWairoa Instagram: tatau_tatau

